**Strathcona Business Improvement Association** 

The Strathcona BIA represents over 800
Business and Property owners and over 4500
employees

in the Downtown Eastside of Vancouver.

It is the major light industrial area in

Vancouver



Strathcona Business Improvement Association

The Biggest single achievement of the VA from the business perspective is we now have a contact point, agree or disagree, to express our concerns regarding Policy and Planning.

### **Association Objective**

- Renew the BIA through 2010

### **VA Contribution**

- \$25,000 for consultants to assist in strategic planning



#### Strathcona Business Improvement Association

### **Association Objective**

- Strengthen members businesses

### **VA Contribution**

 Funding Fast to Track Employment and the Social Purchasing Portal

### **Association Objective**

Protect members businesses

### **VA Contribution**

- Safe Injection Site and increased police presence



### Strathcona Business Improvement Association

### **Association Objective**

Attract new businesses to Strathcona

#### **VA Contribution**

- Retail and light industrial space inventory being produced
- \$20,000 for mural and street improvement programs

## **Association Objective**

Partner with the community

#### **VA Contribution**

 Consultants and BIA working on Community Revitalization Plan with community stakeholders



## Strathcona Business Improvement Association

 As a Social Enterprise Owner:

Food & Service Resource Group Ltd.

#### Project:

Training for Multi Barriered Individuals

#### **Funding:**

Ministry of Human Resources





#### **Major Challenges:**

- •Low cost per participant Funding available
- •System difficulties with success benchmarks
- •No recognition of DTES specific barriers for clients (i.e. Housing)

## Strathcona Business Improvement Association

 As a Social Enterprise Owner:

Food & Service Resource Group Ltd.

#### Project:

Training for Youth-at-Risk

#### **Funding:**

**50% HRCC** 





#### **Major Challenges:**

- Constantly changing 'goalposts'
- Lack of Communication to Service Providers
- •6-12 month contracts only

## Strathcona Business Improvement Association

As a Social Enterprise
 Owner:

Food & Service Resource Group Ltd.

## **Project:**

Cook Studio Foodservice

Catering and Baked
 Goods Commissary



#### **Major Challenges:**

 Paying the bills and covering funding shortfalls with revenue generated through sales



Vancouver Agreement Wish List from the street

- Job Training
  - Coordinate funding for job training programs in the DTES
  - STATUS: In progress with \$3.25 million dedicated to the area
  - CHALLENGES: Mechanism to distribute funds equally



### Vancouver Agreement Wish List from the street

- Social Enterprise Operations
  - Support social enterprises (for profit isn't a dirty word) dedicated to hiring local residents and contributing to the economic well being of the area
  - STATUS: Paradigm shift in attitude towards socially responsible organizations is occurring. VA is very supportive of this shift
  - CHALLENGES: Convincing local community groups that business must drive economic growth. Someone has to pay the bills!



## Vancouver Agreement Wish List from the street

- Social Enterprise Operations
  - Work with banks and government funding agencies to recognize the long term benefit of supporting social enterprises. Obtaining loans in an economically depressed area is a large struggle.
  - STATUS: Discussion with VA is ongoing. Hopefully, look for an expanded Cook studio satellite with a market operation, production kitchen and student housing available in the future.
  - CHALLENGES: Running a business while finding time to build business and financing plans for future growth.

